

ATTORNEY BIOGRAPHY



Jessica E. Murphy

Of Counsel

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Legal Administrative Assistant

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Practice Groups and Specialty Areas

Litigation

Construction Law and Litigation

Business and General Litigation

Commercial Litigation

Creditors' Rights, Bankruptcy and Reorganization

Public and Municipal Law

Education

JD, *magna cum laude*, Suffolk University Law School (2005); Managing Editor, *Suffolk University Law Review*

BS, *magna cum laude*, University of Massachusetts, Boston (2000)

Bar and Court Admissions

Massachusetts

U.S. District Court for Massachusetts

U.S. Court of Appeals for the First Circuit

U.S. Supreme Court

Professional/Community Affiliations

Habitat for Humanity of MetroWest/Greater Worcester, Inc., board president (2018-present)

National Association of Women in Construction (NAWIC), Greater Worcester Chapter, member, past Chapter president (2015-2017); Professional Development & Education Committee, regional chair (2016-present); national chair (2017-2018)

American Bar Association

Massachusetts Bar Association

Worcester County Bar Association, conciliator

Women's Bar Association

Jessie is an experienced civil litigator concentrating on commercial disputes and construction issues. She counsels and represents a variety of local and national companies, including manufacturing companies, construction companies, banking and financial institutions, and professional service firms. She regularly appears in court handling all aspects of cases, from filing new actions, seeking prejudgment security, motion practice, trial and judgment recovery. She critically evaluates the issues at hand and seeks practical solutions that are in the best interest of her clients. Jessie is an aggressive advocate for her clients in and out of the courtroom.

She handles a broad range of business disputes involving commercial contracts, supplier and vendor relationships, banking and commercial landlord/tenant. She provides legal services and advice to companies on credit and collection matters, and often lectures and writes on these topics as well.

Jessie has been named a Massachusetts "Rising Star" by *Boston* magazine and *Law & Politics* every year since 2010.

Presentations/Publications

- "Don't Sign a Release Until it Passes this Checklist," Sun Ray Construction Solutions Webinar (July 12, 2023)
- "What Happens After I Record My Lien? How Do I Get Paid?," Sun Ray Construction Solutions Webinar (May 10, 2023)
- "Point of Convergence," Emerge AEC Virtual Panel Discussion (December 6, 2022)
- "The Who, What, When and Why of Construction Contracts," BCI Webinar (July 2021)
- Quoted in "Judge Mulling Injunction that Would Shut Down The Care Factory," *The Millbury-Sutton Chronicle*, June 23, 2021
- "Building Communities," NAWIC Northeast Region Spring Forum (May 14, 2021)
- "[Women in Construction Week March 7-14, 2021](#)," *On Air with Mirick O'Connell* legal podcast (March 2021)
- "A Blueprint for Handling Construction Disputes," NAWIC Webinar (February 18, 2021)
- "[Remembering RBG: Her Life and Legacy](#)," *On Air with Mirick O'Connell* legal podcast (November 2020)
- "Discussing Women in Construction," Massachusetts Construction Law Webinar (July 30, 2020)
- "Financial Strategy During COVID-19," *Worcester Business Journal* Webinar (July 22, 2020)
- "OP-ED: 'We Will Do Better, Because Black Americans Deserve That'," *Framingham Source*, July 2, 2020

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Publications/Presentations

- "Protecting Your AR in Challenging Times," BCI Webinar (March 2020)
- "Top Debt Collection Strategies," BCI Webinar (June 2019)
- "Corporate Linkage: Understanding the Family Tree of Business," NAWIC Webinar (May 2019)
- "Improving Your Communications," NAWIC South Atlantic Region Spring Conference (April 2019)
- "[Recovery of Attorney's Fees and Costs in Construction Disputes](#)," Mirick O'Connell Real Estate Law Blog, January 2, 2019
- "Houdini: Who Are You Doing Business With?" BCI Credit Summit (November 2018)
- "Credit Application: Best Practices," BCI Credit Summit (November 2018)
- "Ask Outrageously," NAWIC Annual Conference, panel discussion (August 2018)
- "Negotiation: A Woman's Perspective," Women in Construction Building Connections Conference (June 2018)
- "Interlocutory Appeals," Worcester County Bar Association, panel discussion (May 2018)
- "Credit Card Use and Collections," Unilock Authorized Dealers meeting, Keynote Speaker (March 2018)
- "Best Practices for Collections," BCI Annual Education Event (September 2017)
- "Dealing with Financially Distressed Customers," BCI Annual Education Event, co-presenter (September 2017)
- "Top Issues in Private Construction Contracts," NAWIC Education Summit (May 2017)
- "[A Turn of Events for Worcester's Former County Courthouse](#)," Mirick O'Connell Real Estate Law Blog, December 14, 2016
- "[Real Estate Agents Not Covered by Independent Contractor Statute](#)," Mirick O'Connell Real Estate Law Blog, June 18, 2015
- "Juror Voir Dire," MCLE 17th Annual Paralegal Conference (June 2015)
- "[Breathing New Life into Worcester's Former County Courthouse](#)," Mirick O'Connell Real Estate Law Blog, April 2015
- "Attorney Conducted Voir Dire," Worcester County Bar Association program (February 2015)
- "The Practical Difference Between the Massachusetts District, Superior and Federal Courts," Worcester County Bar Association First Monday Educational Series (November 2014)
- "Best Practices for Getting Paid on Private Construction Projects," *NAWIC Image*, April/May 2014
- "[Massachusetts Mechanic's Liens: A Property Owner's Perspective](#)," Mirick O'Connell Real Estate Law Blog, December 11, 2013
- "[Massachusetts Mechanic's Liens: What a Subcontractor or Supplier Needs to Know](#)," Mirick O'Connell Real Estate Law Blog, April 10, 2013
- "Contracts, Credit and Collections in Massachusetts," NAWIC Greater Worcester Chapter meeting (April 2013)
- "[Massachusetts Mechanic's Liens: The Basics](#)," Mirick O'Connell Real Estate Law Blog, February 15, 2013
- "Getting Paid from a Customer in Financial Distress Might Not be the End of it," *Mirick O'Connell Business Law e-Report*, April 2010