

ATTORNEY BIOGRAPHY



Jeffrey L. Donaldson

Of Counsel

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Legal Administrative Assistants

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Practice Groups and Specialty Areas

Business
Financing
Mergers and Acquisitions
Securities and Venture Capital

Jeff practices in the areas of corporate finance, mergers and acquisitions, venture capital investments, and general corporate and business matters. He serves as outside general counsel to a number of companies in the biotech, communications, distribution, energy, manufacturing, medical device, and retail industries. Jeff has more than 35 years of experience in negotiating private placements of debt and equity securities by companies and investments on behalf of venture capital funds, including multiple rounds of preferred stock, subordinated debt, and warrants. He was the lead attorney in five initial public offerings.

Jeff has received an AV Preeminent® Peer Review Rating from *Martindale-Hubbell*, the highest peer rating available for legal ability and professional ethics. Jeff was selected by his peers for inclusion in *The Best Lawyers in America*© 2021 in the field of Corporate Law. First listed in 2013.

Representative Matters

- Served as lead coordinating attorney in a transaction involving a six-company acquisition that closed simultaneously with a private placement of high-yield bonds to institutional investors. That transaction was followed by a three-company acquisition that closed simultaneously with a public offering.
- Represented an early-stage hydrogen fuel cell company in negotiating a joint development agreement with a publicly-held fuel cell company and in its subsequent acquisition by the same public company
- Represented a local independent film producer in a private placement of securities to finance a feature film shot in Central Massachusetts
- Represented a designer of outdoor apparel and gear in a reorganization and multiple rounds of financing with venture capital firms
- Represented a protein sensor company developing diagnostic sensors and therapeutics in multiple rounds of private placements with venture capital firms
- Experienced in corporate reorganizations and recapitalizations
- Experienced in negotiating shareholder disputes and buyouts

Publications/Presentations

Jeff has lectured at Anna Maria College, Clark University Graduate School of Management, and Clark University Small Business Development Center. He created and hosted *The Business Beat*, a weekly radio show on WICN featuring profiles of individuals and companies in Worcester County.

- [“Fraud Alert: Check your UCC Filings.”](#) Mirick O’Connell Client Alert, September 16, 2020

Education

JD, Duke University School of Law (1981)

BA, *summa cum laude*, State University College of New York at Buffalo (1978)

A.A., *with high distinction*, Niagara County Community College (1976)

Bar and Court Admissions

Massachusetts

Professional/Community Affiliations

Clark University Small Business Development Center

The Annulments (an all-lawyer rock band that plays for bar association and charitable fundraising events)

American Bar Association

Massachusetts Bar Association